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MEMORANDUM FOR: Inspector General

THROUGH : Deputy Director (Support)

SUBJECT : Personnel Recruiting Practices

REFERENCE : Memo for DD/8 fr IG dtd 10 May 63 (DD8 63-2003), same

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1. Referenced memorandum describes complaints made by personnel of the Office of Central Reference concerning Agency recruitment practices. Specifically, several female college graduates employed in OCR stated that they had been urged by Personnel Recruitment Officers to apply for clerical and secretarial positions on the grounds that no professional positions were available for them. They further stated that upon reporting for duty, having accepted clerical/secretarial positions, they learned that there were professional openings and succeeded in transferring to them. After transfer, they indicate that they were assigned to work with other people of comparable qualifications and performing comparable work who had been appointed at higher grades.

- 3. There is nothing in the records of these individuals to indicate that the Recruitment Officers misled them either deliberately or inadvertently regarding employment opportunities in the Agency. Agency components have given the Office of Personnel very few recruitment requirements for junior professionals which can be filled properly by inexperienced baccalaureate applicants. We are therefore extremely selective in encouraging applications and operating officials are extremely selective in accepting candidates in this category. Such positions as we have been asked to fill occur largely within the DDI Directorate and are in the GS-5 to GS-7 range.

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The starting grade offered to an applicant depends upon his or her academic qualifications and record as related to the education and experience requirements of the job involved. The Deputy Director (Plans) does not usually appoint female college graduates for direct assignment overseas in junior professional positions. As a rule, a young woman who aspires to such assignment must either compete successfully in the Junior Officer Training Program or demonstrate her abilities and willingness to accept a clerical/secretarial position.

- 4. On the other hand, we have a vast number of junior elerical and stenographic openings to fill. We recruit vigorously in a highly competitive market for applicants in these categories. We do not discourage college graduates who seek these positions in competition with high school or secretarial school graduates. Many candidates therefore may consider themselves educationally and intellectually over-qualified for these positions but their technical skills (i.e., elerical, typing, shorthand) are not superior to those of competing non-college applicants. College graduates often seek these positions as an entree to the Agency with the goal of obtaining an assignment overseas, of progressing to professional positions, or merely to satisfy an ambition to work for the CIA.
- 5. A number of the female college graduates who are appointed to clerical/secretarial positions are subsequently successful through circumstances, influence, or change in obtaining transfers to departmental positions in the junior professional category. As external applicants, most of these young women would not have been accepted by the using office for such positions. As fully cleared, partially tested, and immediately available internal applicants, a few represent an attractive recruitment source to offices such as OCR as vacancies develop in the lower professional grades. When such transfers take place, it is logical and proper that the grades of these individuals be advanced as rapidly as they fully acquire and demonstrate their professional competence. As indicated above, the young women who complained to the Inspector were promoted to the minimum professional grade upon their reassignment to OCR. Although some junior professional appointments in OCR are made at GS-6 and at GS-7, it is neither logical nor desirable that all employees reassigned under the conditions in these eases automatically have their grades adjusted to the in-hiring rate of the fully qualified junior professional appointee.
- 6. Similarly, it is not necessarily logical for employees newly assigned to professional positions to complain that they were not originally employed in such positions. The fact is that they may not have competitively measured up to professional recruitment standards at the time of employment or, either because no appropriate professional vacancies existed at the time or because of their desire for overseas assignment, they may themselves have elected to compete only for clerical or secretarial positions.

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7. In responding as I have, I do not mean to close the door on occasional instances of under assignment. In the cases presented for review, I do not believe this has occurred nor do I believe that these young women have a valid basis for anticipating immediate promotions to GS-6 or GS-7. Our placement officers review every reassignment from the clerical to the junior professional ranks and have an opportunity to identify the exceptional case when accelerated advancement is in order because of the individual's qualifications. Similarly, the employing office is free to request accelerated advancement when they obtain a reassigned employee who is overqualified for the entrance grade. Therefore, I believe the solution lies in continued attention to individual cases rather than in making radical changes in our recruitment and assignment policies and practices.

> /8/ Bath W.D. Totala Emmett D. Echols Director of Personnel

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